

**This is Part 5...** containing sections:

**15, Purchasing your Wheels**

**16, Pricing**

for other sections of pack see Parts 1 (full index), 2, 3 and 4.

## Purchasing options - Development Wheels™

1) Commission your own 'customised' copies of any standard sized Development Wheel™ - just let us have your logo and other details and we'll do the rest. Customised copies are a great way of using the work we have done to 'own' your very own wheels...and they can be significantly cheaper too - see Section 16b

2) Purchase off-the-shelf copies of standard sized wheels from stock.  
See Section 16a

- Buy copies INDIVIDUALLY

- Save 10% by purchasing 'PACKS OF TEN'  
or save 20% on 'BOXES OF 100' \*

- We now also offer a range of Development Wheel 'SETS' (containing various different wheels in a pack) at reduced rates - see section 9 inside this pack for details and prices



## Purchasing options - other publications

Commission your own 'customised' copies of our booklets, toolkits and Developmentors™ or purchase copies online from stock - details and all prices are in section 16c of this pack.

# Development Wheel Prices

Our standard sized Development Wheels™ are £4.99 each online (inc. FREE P&P) for individual copies

- Buy copies INDIVIDUALLY for £4.99 each inc. P&P\*
- Save by purchasing 'PACKS OF TEN' for £44.90 inc. P&P (at £4.49 each) or 'BOXES OF 100' for £399 inc. delivery (at £3.99 each)\*
- We now also offer a range of Development Wheel 'SETS' (containing various different wheels in a pack) at reduced rates - see section 9 inside this pack for details.

\* please note that the above prices relate to our standard size Development Wheels™

Development Wheel sets can offer **additional savings** and each set is individually priced - see Section 9 for options and prices

---

Super-size Practitioner Development Wheels™ (see below)



These are £9.99 each or you can get the full set of all three for £28 a set plus P&P. These contain the whole of "Development Matters" on three wheels, (online price inc. delivery is **£33** for a set).

Please note: As these are too big for Royal Mail they are sent by courier

\*prices correct at Nov 2018

# 'Customised' Development Wheel Prices - with your logo on.

- **Use them to promote your organisation**
- Written and developed by professional practitioners and/or authors
- **Ideal for use in children's centres, settings and the home environment. Also as a great information/training tool for practitioners/parents/carers too**
- An innovative mechanism that is easy to use and 'wipe clean'
- **Benefit from all the research, development and production that has been done – these are ready to go!**
- Simply commission your very own copies and save on the time and cost of producing a new publication or buy 'off-the-shelf copies online now

## **Customisation and Pricing:**

At a time when organisations are trying to ensure every penny goes further, these products offer the chance to save on the costs associated with the development and production of an information item like this, both in terms of time and money. They were developed by early years and parenting practitioners, health professionals and authors and they are available for immediate production with your logo on.

The back of any standard sized wheel can be customised with your logo and contact details. Due to the nature of production, we recommend that a minimum of 2000 customised wheels are commissioned, in order for them to be cost effective. They are then much cheaper than our individual 'off-the-shelf' selling price and below half the recommended retail price (RRP) of £4.99\* each.

1000 wheels - £3740 (£3.74 each) + VAT  
2000 wheels - £4960 (£2.48 each) + VAT  
3000 wheels - £6430 (£2.14 each) + VAT  
5000 wheels - £9370 (£1.87 each) + VAT  
10,000 wheels - £16720 (£1.67 each) + VAT

All of the above costs are sample prices for certain quantities of our standard sized customised wheels. However you can order any quantity over 1000 not just those given above. These prices exclude VAT and delivery charges.

**...NEW\*\*- small customised orders...** Should you wish to have small quantities of 'customised' wheels (perhaps to promote your children's centre or setting) we now have the capacity to do these. Clearly we cannot do such small quantities as cheap as the unit prices for larger quantities, but we have developed a reasonable pricing model for quantities as low as 100 wheels. Prices for small 'customised' quantities are as follows:

100 wheels - £899 (£8.99 each) + VAT  
200 wheels - £1386 (£6.93 each) + VAT  
300 wheels - £1827 (£6.09 each) + VAT  
500 wheels - £2644 (£5.29 each) + VAT

Please note we can do any small quantity from 100 upwards, not just those mentioned above.

**Alternatively use a group logo to SHARE an order with other groups in your area and save money too**

**Delivery/timescale notice:** We will always try to meet your needs in every way we can, but 'customised wheels' can take between two and four working weeks to produce following the approval of your artwork. This is due to the complex manufacturing process, part of which is done manually to construct the wheels. In busy periods (such as Feb - April during the government financial year end) and for large quantities, production can take longer. Please therefore build in plenty of time in your schedule of needs to ensure we can meet your timescales. Sometimes we can get things done a bit quicker and we will always try, but the product is of a complex construction.

**Pricing notice:** As material prices are regularly changing, these prices are correct as at November 2018.

© Please note: All of our publications are produced under copyright and should not be copied or reproduced without the written permission of the publisher. The wheel format for this information is also covered by patent and trademarks™.



# Other Publication Prices

(see website for details).

## - 2 year Progress Check Materials

The 2-year Progress Check Practitioner Health Review Resource is £6.99 inc P&P and the wheel is £4.99 inc. P&P.

or you can get the 2-year Progress Check pack for only **£11 inc P&P**

- Birth to five practitioners booklet 'A Development & Learning Journey' covers Birth to Five and is £12.99 plus P&P

- Birth to three students booklet - 'Helping Little Ones Bloom', covers Birth to three years and is on Special Offer at only £7.99 plus P&P

- What is a Good Childrens Centre toolkit is on offer at £95 + VAT plus P&P

- Childminder Support Pack is £29 + VAT plus P&P

- Childrens Centre Evaluation Pack contains a lot of items and is only £149 + VAT and P&P



## Early Years Developmentors™

- **Developmentor™** covering Behaviour is a play mat and is £4.99 + VAT plus P&P

- **Developmentor™** covering Feeding Toddlers is a placemat and is £2.99 + VAT plus P&P

- **Developmentor™** covering Helping Children Learn is a set of cards with fridge magnet and is £1.99 + VAT plus P&P

- **Developmentor™** covering Sleeping Easy is a cube storage box and is £1.99 + VAT plus P&P

- **Developmentor™** covering Special Playtimes is an A3 scribble/desk pad and is £2.99 + VAT plus P&P

- **Developmentor™** covering Toilet Learning is a set of cards with plastic holder and is £1.99 + VAT plus P&P

- **Developmentor™** covering Oral Care is stand-up resource with mirror and is £2.99 + VAT plus P&P

There are significant savings on bulk quantities of any of our Developmentors.

*Pricing notice: As material prices are regularly changing, these prices are correct as at November 2018.*

*© Please note: All of our publications are produced under copyright and should not be copied or reproduced without the written permission of the publisher. The wheel format for this information is also covered by patent and trademarks™.*